

**YOUSAF WEAVING MILLS**  
**LIMITED**

**Corporate Briefing Session**  
**For the Year Ended**  
**June 30, 2023**

# Presentation Outlines

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**Company Information**

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**Question/Answer Session**

# Company Information

- Incorporated on January 17, 1988
- Registered Office: **7/1, E-3, Main Boulevard, Gulberg III, Lahore**
- Mills:
  - (i) Weaving Unit: **49-Km, Multan Road, Bhai Phero.**
  - (ii) Spinning Unit: **7-Km, Multan Road, Pattoki.**
- Listed on Pakistan Stock Exchange on 1988
- Company Symbol: **YOUW**
- Member of All Pakistan Textile Mills Association and Lahore Chamber of Commerce
- Auditors : **M/s. Aslam Malik & Company, Chartered Accountants**
- Share Registrar : **M/s. Corplink (Pvt) Limited**
- Legal Advisor : **M/s. Irshad & Irshad Advocates**

# Company Information

## CORE MANAGEMENT

- **Khawaja Mohammad Nadeem, CEO**
- **Chaudhary Mohammad Amjad, Executive Director**

# Company Information

The Company has started its operations with SULZER Looms and enhanced its production capacity gradually. In year 2006, the management implemented a BMR plan and replace all sulzer looms with new air jet looms. Over the years the Company has upgraded its machinery with the assistance of directors, who always provide monetary support in shape of long term and short term loans to meet capex and cash flow requirements.

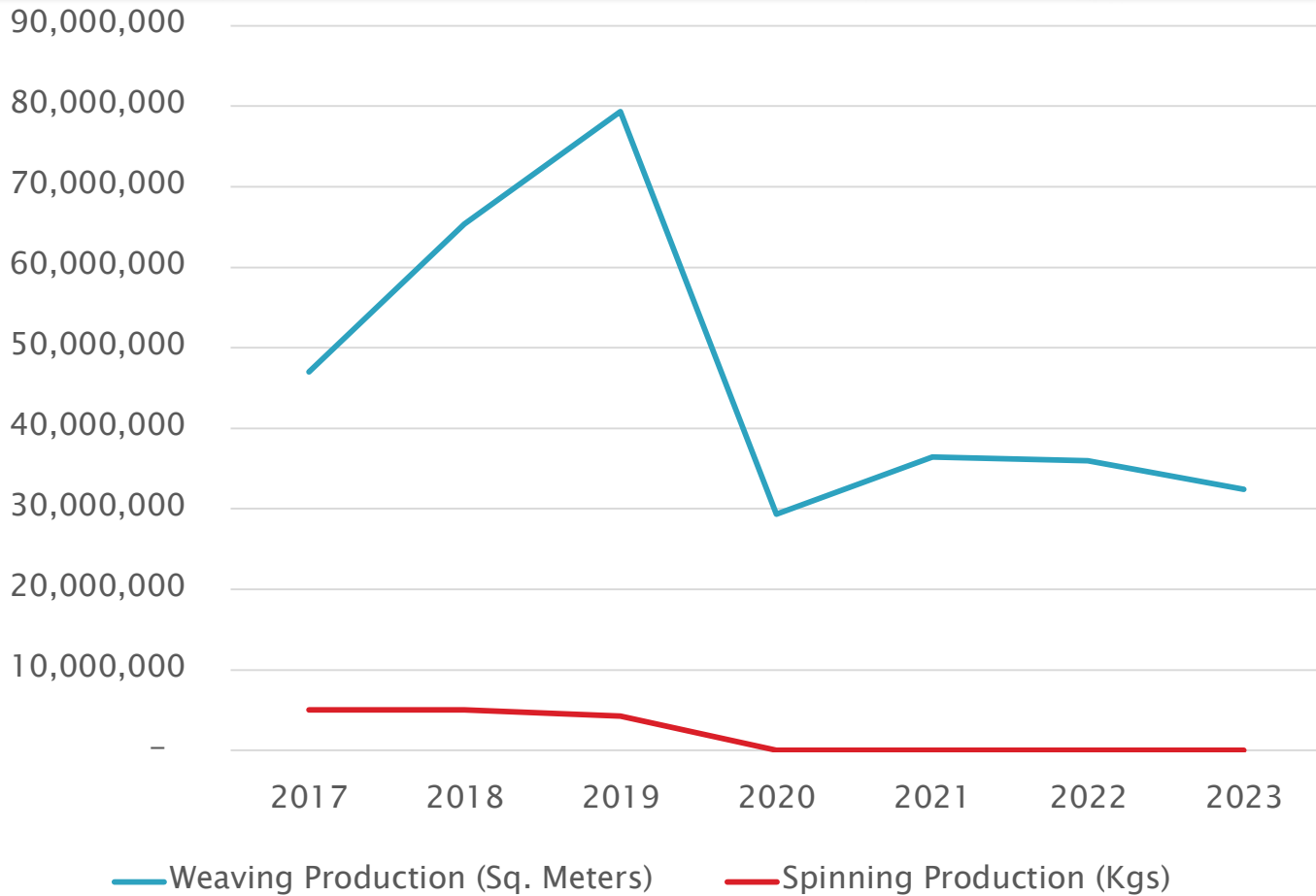
# Operational Performance

## Weaving Segment

The current financial year proved to be a tough one and the company could not perform well, due to certain factors like:

- Inflation,
- Economic and political instability,
- Uncertain economic environment,
- Lack of demand in local market,
- Exorbitant energy prices and
- High interest rates

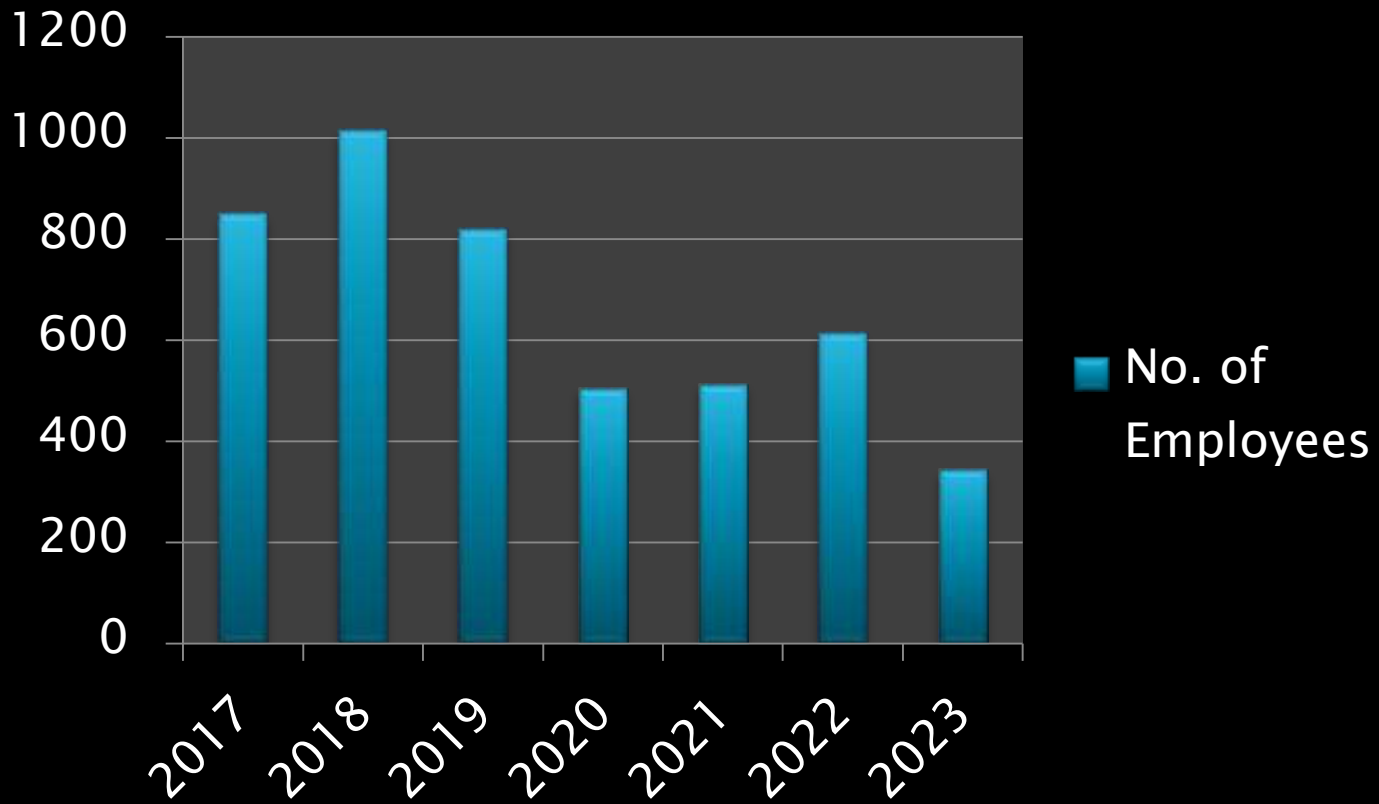
# Operational Performance



**Actual Production Per Annum**

# Operational Performance

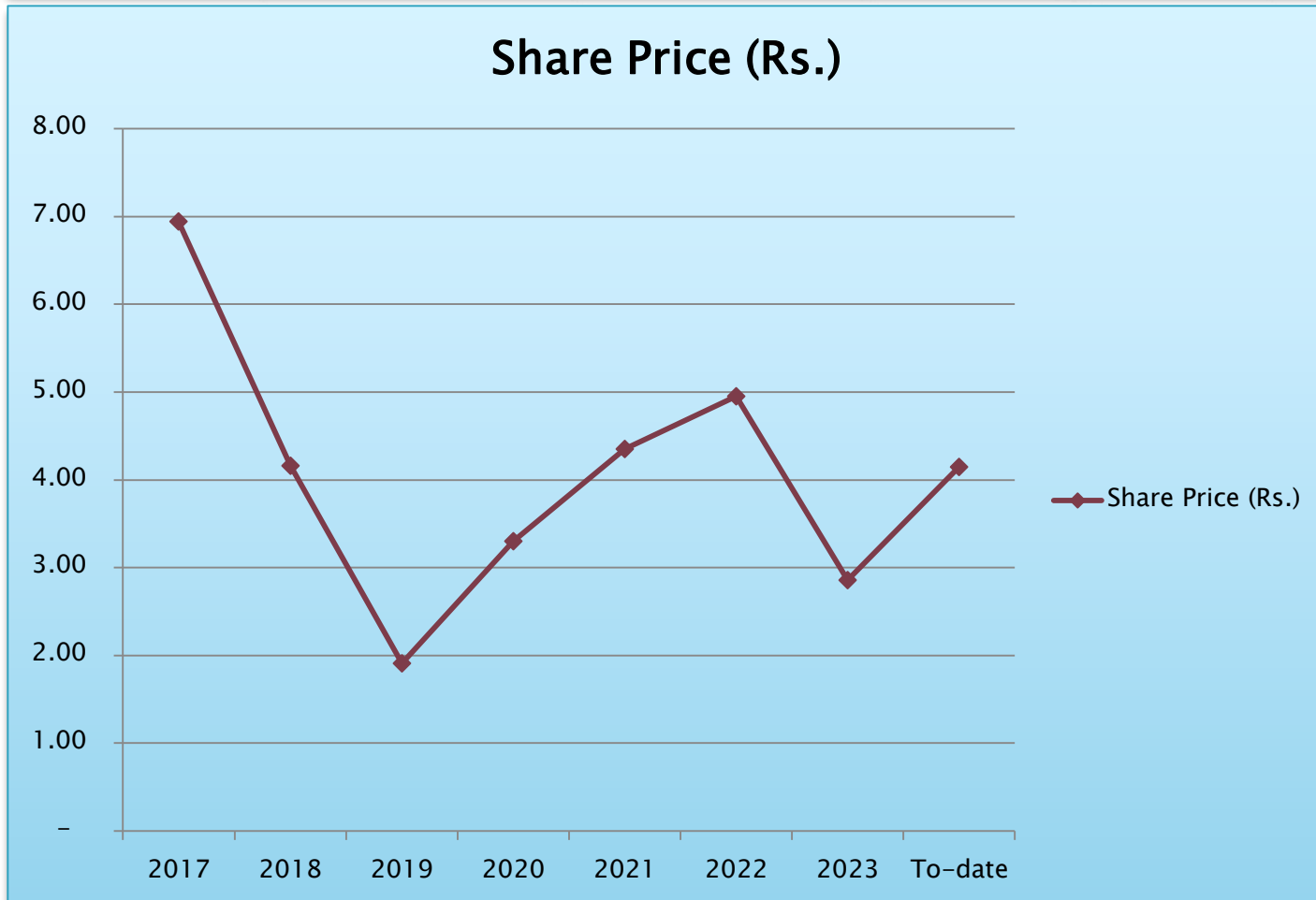
## No. of Employees



**Number of Employees**



# Operational Performance



**Share Price Over the Years**

# YOUSAF WEAVING MILLS LIMITED : 2023 VS 2022

2023



2022



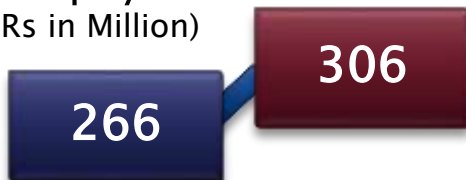
**Sales Revenue**  
(Rs in Million)



**Profit / ( Loss )  
After Tax**  
(Rs in Million)



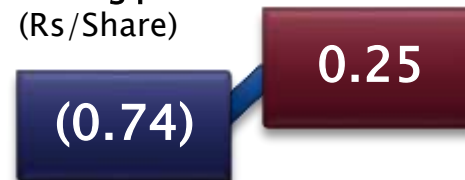
**Equity**  
(Rs in Million)



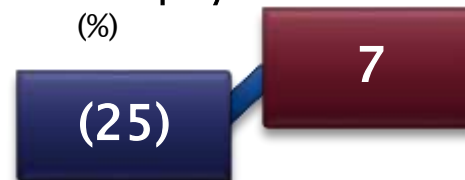
**Operating Profit / ( Loss )**  
(Rs in Million)



**Earning per Share**  
(Rs/Share)



**Return on Equity**  
(%)



# Financial Performance of Five Years

	2023	2022	2021	2020	2019
	<b>Rupees in "000"</b>				
<b>Sales</b>	860,825	1,244,911	723,253	415,495	1,325,506
<b>Cost of Sales</b>	(849,760)	(1,147,284)	(639,115)	(447,000)	(1,317,244)
<b>Gross Profit (Loss)</b>	11,065	97,627	84,138	(31,505)	8,262
<b>Operating Profit / (Loss)</b>	(46,904)	44,963	30,646	(71,677)	(51,534)
<b>Profit / (Loss) before Tax</b>	(54,196)	37,977	28,092	(69,177)	(63,939)
<b>Profit / (Loss) after Tax</b>	(66,467)	22,379	17,180	(75,481)	(74,291)
<b>Paid up Capital</b>	1,360,000	900,000	900,000	900,000	900,000
<b>Equity</b>	266,612	306,604	(48,554)	(314,018)	(80,153)
<b>Non-Current Liabilities</b>	51,068	97,889	35,553	32,431	21,492
<b>Current Liabilities</b>	1,200,031	1,148,030	1,166,897	1,073,900	1,115,055
<b>Non-Current Assets</b>	1,006,485	1,048,674	1,003,877	853,739	871,656
<b>Current Assets</b>	511,226	503,849	150,020	131,984	184,737
<b>Earning / Loss per Share (Rs.)</b>	(0.74)	0.25	0.19	(0.84)	(0.83)
<b>Break-up value per share (Rs.)</b>	1.96	3.41	(0.54)	(3.49)	(0.89)
<b>Current Ratio</b>	0.51 : 1	0.44 : 1	0.13 : 1	0.10 : 1	0.14 : 1
<b>Gearing Ratio</b>	71%	68%	108%	187%	120%

## Future Outlook

Our economy is suffering due to political instability, the drastic increase in the US \$ exchange rate, a slowdown in local as well as export markets, stagflation, and the rapid surge in energy prices. Considering all these factors the management expects that the upcoming fiscal year would be very tough for the economy and especially the textile industry.

# **Future Challenges**

**Political instability**

**Exorbitant tariff of electricity and gas**

**Short term borrowings from banks**

**Effect of inflation**

**Revival of exports**

# **Question & Answer Session**



**Thank You**

